

CMP: INR5.55

Stock data

BSE code	535647
BSE ID	OTML
Face value (INR)	10.0
No of shares (m)	6.5
Market cap (INRm)	36.0
3m avg. daily vol (No)	2,950.8
Free float (INRm)	20.3
Dividend yield FY13 (%)	0.0
<hr/>	
S&P BSE SME IPO	897.9

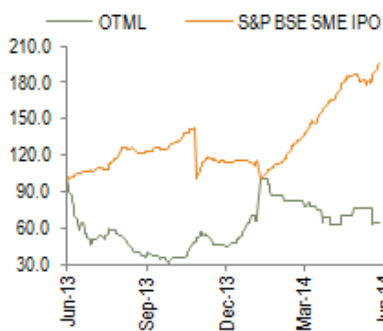
Stock performance (%)

52-week H/L	INR13.00/3.95		
	1M	3M	12M
Absolute (%)	-15.9	-22.4	*
Relative (%)	-20.8	-68.6	*

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
43.77%	0.00%	2.31%	53.92%

Relative stock movement



Source: BSE

Company Overview

Onesource Techmedia Ltd (OTML) was incorporated on 30th May 2008 in Chennai by Mr Kishan Kumar Jhunjunwala along with his relatives and friends. Mr Kishan Kumar Jhunjunwala, his family members, SKB Finance Ltd, Radhasoami Securities Private Ltd, and Carewell Consultants Private Ltd together hold 43.77 % of the equity share. It is engaged in the business of distribution and trading of media contents in the form of audio and video cassettes and compact disk. The equity shares were listed with effect from June 5th, 2013.

H2FY14 and FY14 performance

- Net revenue decreased 97.4 % YoY and 37.7% HoH to INR0.9m in H2FY14. It decreased 95.2% YoY to INR2.4m in FY14.
- Raw material cost was negative INR0.1m in H2FY14 compared to INR34.0m and INR0.2m in H2FY13 and H1FY14 respectively. it decreased 99.8% YoY to INR0.1m in FY4. Staff costs increased 19.7% YoY and 75.0% HoH to INR0.3m in H2FY14. It increased 53.8% YoY to INR0.5m in FY14. Other expenses increased 35.7% YoY and 139.9% HoH to INR0.8m in H2FY14. It increased by 69.0% YoY to INR1.2m in FY14.
- Operating loss was INR0.1m in H2FY14 compared to EBITDA of INR0.4m and INR0.7m in H2FY13 and H1FY14 respectively. EBITDA decreased by 37.1% YoY to INR0.7m in FY14.
- Depreciation decreased 10.2% YoY and 39.8% HoH to INR0.1m in H2FY14. It decreased by 19.9% YoY to INR0.1m in FY14.
- Interest expense was INR0.1m in H2FY14 compared to INR0.3m and negligible in H2FY13 and H1FY14 respectively. Non operating income was nil for H2FY14, H2FY13 and H1FY14.
- Net loss was INR0.4m in H2FY14 compared to PAT of INR0.1m and INR0.6m in H2FY13 and H1FY14 respectively. It decreased by 58.8% YoY to INR0.3m in FY14.
- Networth increased to INR95.8m in FY14 from INR64.0m in FY13. Trade payables increased to INR4.2m in FY14 from INR0.5m in FY13. Total loans and advances increased to INR57.0m in FY14 from INR29.9m in FY13. Trade receivables increased to INR0.9m in FY14 from nil in FY13.
- Mr. Vijay Anand whole time director of OTML has been appointed as the Compliance Officer as per decision taken at the Board meeting on May 27th, 2014.

Table 1: H2FY14 snapshot

(INRm)	H2FY14	H2FY13	YoY %	H1FY14	HoH %	FY14	FY13	YoY %
Revenue	0.9	35.3	-97.4	1.5	-37.7	2.4	50.0	-95.2
EBITDA	-0.1	0.4	-121.0	0.7	-111.9	0.7	1.0	-37.1
PAT (Adjusted)	-0.4	0.1	-477.9	0.6	-161.1	0.3	0.6	-58.8
PAT (Reported)	-0.4	0.1	-477.9	0.6	-161.1	0.3	0.6	-58.8

Ratio

% of sales	H2FY14	H2FY13	YoY %	H1FY14	HoH%	FY14	FY13	YoY %
Raw Material	-13.0	96.3	-109.3	14.8	-27.8	4.1	95.9	-91.8
Staff Cost	34.6	0.8	33.9	12.3	22.3	20.9	0.7	20.2
Other Expenditure	88.0	1.7	86.2	22.9	65.1	47.9	1.4	46.5
EBITDA	-9.6	1.2	-10.8	50.0	-59.6	27.1	2.1	25.0
Tax Rate	-61.7	0.0	-61.7	0.0	-61.7	37.5	30.1	7.4
NPM	-42.3	0.3	-42.6	43.1	-85.4	10.3	1.2	9.1

Source: Company, Varhad Research

June 2014

Performance in tables

Table 2: Detailed H2FY14 Income Statement Overview

(INRm)	H2FY14	H2FY13	YoY %	H1FY14	HoH%	FY14	FY13	YoY %
Revenue	0.9	35.3	-97.4	1.5	-37.7	2.4	50.0	-95.2
Raw Material Cost	-0.1	34.0	-100.4	0.2	-154.8	0.1	48.0	-99.8
Staff Cost	0.3	0.3	19.7	0.2	75.0	0.5	0.3	53.8
Other Expenditure	0.8	0.6	35.7	0.3	139.9	1.2	0.7	69.0
Total Cost	1.0	34.9	-97.1	0.7	36.6	1.8	49.0	-96.4
EBITDA	-0.1	0.4	-121.0	0.7	-111.9	0.7	1.0	-37.1
Depreciation	0.1	0.1	-10.2	0.1	-39.8	0.1	0.2	-19.9
EBIT	-0.1	0.4	-138.9	0.7	-121.6	0.5	0.9	-40.6
Interest Expenses	0.1	0.3	-61.3	0.0	573.3	0.1	0.0	*
Non-Operating Income	0.0	0.0	*	0.0	*	0.0	0.0	*
PBT	-0.2	0.1	-333.7	0.6	-137.8	0.4	0.9	-53.9
Provision for Tax	0.2	0.0	*	0.0	*	0.2	0.3	-42.5
PAT (Adjusted)	-0.4	0.1	-477.9	0.6	-161.1	0.3	0.6	-58.8
Extra Ordinary	0.0	0.0	*	0.0	*	0.0	0.0	*
PAT (Reported)	-0.4	0.1	-477.9	0.6	-161.1	0.3	0.6	-58.8

Note: (*) Not Applicable, Source: BSE, Varhad Research

Table 3: Detailed H2FY14 Balance Sheet Overview

(INRm)	H2FY14	H1FY14	FY13
Net Block	0.8	0.9	0.9
Investments	25.0	0.8	23.9
Cash and Banks Balance	7.9	0.3	0.7
Inventories	0.0	31.3	0.0
Sundry Debtors	0.9	3.2	0.0
Loans and Advances	57.0	55.1	29.9
Other Current Assets	0.5	0.2	4.3
Other Non-current Assets	3.9	4.8	4.3
Total Assets	95.8	96.6	64.0
Equity Capital	64.9	64.9	44.9
Reserves & Surplus	26.6	27.1	18.3
Share Application money	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0
Shareholders' funds	91.5	92.0	63.3
Gross Debt	0.0	4.6	0.0
Trade Payables	4.2	0.1	0.5
Provisions & other current liabilities	0.1	0.0	0.3
Others	0.0	0.0	0.0
Total Liabilities	95.8	96.6	64.0

Note: 'n.a.' indicates Not Available. OTML did not provide balance sheet for H1FY14. Source: BSE, Varhad Research

DISCLAIMER

Varhad Financial Consultancy Services Private Limited (Varhad FCS), an entity of The Varhad Group has taken utmost care to ensure accuracy and objectivity while writing this report based on publicly available information or from reliable sources. However, neither the accuracy nor completeness of information contained in this report is guaranteed. Opinions expressed herein are our current opinions as on the date of this report. Nothing in this report can be construed as either investment or any other advice or any solicitation, whatsoever. The subscriber/user assumes the entire risk of any use made of this report or data herein. Varhad FCS specifically states that it or any of its entities or employees do not have any financial liabilities whatsoever to the subscribers / users of this report. This report is for personal information only of the authorised recipient in India only. This report or part of it should not be reproduced or redistributed or communicated directly or indirectly in any form to any other person or published or copied for any purpose.

PUBLISHED BY

Varhad Financial Consultancy Services Private Limited (Varhad FCS) is the research and financial consultancy services entity of The Varhad Group. We have one of the best in-house research team, which has sound understanding of SMEs through clients across India. We provide project specific, company specific and sector specific consultancy services. We help companies expand businesses through network expansion. We also help in balance sheet strengthening and improvement in both credit and business profile of the company.

Head Office: Ground Floor, E07/01, Sector 1, Vashi, Navi Mumbai 400703|Tel: +91-22-64646425
|www.varhadcapital.com|

Regional Offices: B111, Parmar Chambers, Sadhu Vasvani Chowk, Pune 411001